Fostering Innovation at Unisys

October 3, 2019

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• We will be reporting non-GAAP revenue and related measures as a result of the January 1, 2018 adoption of the new revenue recognition rules under ASC 606 to exclude revenue that had previously been recorded in 2017 under ASC 605. Additionally, the company’s non-GAAP results include adjustments to exclude certain revenue relating to reimbursements from the company’s check-processing JV partners for restructuring expenses included as part of the company’s restructuring program. For more information regarding these adjustments, please see our earnings release and our Form 10-Q.

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Market Evolution

Significant Innovation Opportunity Created by Security, Cloud, and Digital

**PAST**

**PRESENT**

- Agile | Containers
- Microservices | Public Cloud
  - Speed
  - Bolt on security
  - Cost savings:
    - Containers vs. Virtual Machines
    - OpEx vs. Capex

**LEADING EDGE**

- DevSecOps | AI | Blockchain
- Biometrics | Multi-Cloud and Edge
  - End-to-end visibility
  - Integrated security
  - Intelligent Automation
  - Increase margins and top line:
    - Higher productivity
    - Less fraud
    - Transformation

Value

Waterfall | Virtual Machines
Monolithic | On-Prem
Key Technology Initiatives to Build Winning Solutions

**Modern and intuitive UI/UX** makes it easier to demo, use, and operate

**Microservices-based architecture** accelerates time to release via common software and integration engine

**AI, IoT, Biometrics, and Blockchain** available as a microservice creates further innovation

**Cloud First and Edge** accelerates public and private Cloud architecture

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### IP Led Solutions

<table>
<thead>
<tr>
<th>ClearPath Forward®</th>
<th>STEALTH™</th>
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<tbody>
<tr>
<td>Heart and Soul of Your Digital Business</td>
<td>Zero Trust Implemented</td>
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**Industry Solutions**

<table>
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<tr>
<th>CloudForte®</th>
<th>InteliServe™</th>
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<tbody>
<tr>
<td>Accelerate with Guardrails</td>
<td>User-centric Support Experiences</td>
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**Innovation in Digital: Innovate and Accelerate ClearPath Forward®**

**Case Study 1: Lead High Performance Innovation by Enabling Modernization and Security**

<table>
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<tr>
<th>Challenge</th>
<th>Protect: Your Existing Investment</th>
<th>Run Anywhere: Software Series and Cloud</th>
<th>Expand: New Languages</th>
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<tbody>
<tr>
<td>Fit of ClearPath Forward® in the modernization strategy</td>
<td>Flexibility to run where customers want</td>
<td>ClearPath Forward® supports legacy languages</td>
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**Focus**

- **ClearPath Forward® enables modernization**
  - Innovation workshops
  - Strengthen ability to leverage modern front end, microservices and back end

- **Run Anywhere via new Software Series use cases and Cloud**
  - Continue roadmap of integrated systems
  - Partner with clients to build Cloud use cases

- **Support modern languages on ClearPath Forward®**
  - Secure support for Python
  - Open ClearPath Forward® — enable any language

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ClearPath Forward® Cloud Edition
VMware + AWS, Azure

Software-based architecture

Integrated / Server-based architecture
Innovation in Security: Go From Relevance to Leadership

Case Study 2: Lead Security Innovation by Enabling Outcomes and Integration

Targeting Strategic Partnerships

Innovating CloudForte® Compliance

Leveraging SIP for Stealth™

Accelerating Container Security

Partnerships* – GTM

Security Integration Platform (SIP)

Compliance

Identity

Micro-segmentation

Container

Cloud - SaaS - Analytics
## Innovation in Cloud: Cloud via CloudForte® © 2019 Unisys Corporation. All rights reserved.
# Innovation in Digital Workplace Services: InteliServe™ – Intelligent Workplace Services Platform

<table>
<thead>
<tr>
<th>Machine Learning</th>
<th>Enterprise Grade: Flawless Execution</th>
<th>Innovate: Game-Changing Innovation</th>
<th>Expand: Partner with Products and Services</th>
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<tbody>
<tr>
<td>Artificial Intelligence</td>
<td>Use digital workplace services to enable organizational digital transformation</td>
<td>Increase the use of automation, AI and self-serve to drive better user experience &amp; margins</td>
<td>Expand scope of traditional workplace services, through innovation and outcomes driven use cases</td>
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</table>

**Opportunity**
- Use digital workplace services to enable organizational digital transformation

**Focus**
- **Ability to Execute**
  - Establishing a brand for workplace services
  - Customer Journey Service design approach
  - Innovation-driven partnerships, InteliApp v1.0
  - Expansion of InteliServe™ platform, integrate with ServiceNow, Remedy, and EPA/RPA

- **Intelligent Service Capabilities (IVA, EPA, RPA)**
  - AI-based diagnosis and resolution of incidents
  - Anticipation of failures through predictive maintenance
  - End User proactive and predictive analytics

**Artificial Intelligence**
- Human-machine interaction

**Robotic Process Automation (RPA)**
- Replicating human interaction with machines

**Legend:**
- 2H 2019, after 2019

IVA = Intelligent Virtual Agent
EPA = Enterprise Personal Assistant

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Summary: Opportunity to Collaborate and Accelerate Innovation

Tenets of Innovation

• Big opportunity being created by Cyber, Digital and Cloud
• Teams in Unisys have driven powerful innovation via the 4 examples:
  • Innovation in Digital, Security, Cloud, and End User
• Opportunity to accelerate innovation via strategic collaboration with customers and strategic partners
• Continuous learning opportunities to foster innovation

All Technology Associates Already Trained

AI/ML
Block Chain
Cloud
Microservices
UX/UI

Opportunity to accelerate innovation via strategic collaboration
Thank You