FAQs Related to the Coronavirus Outbreak

Workforce Impact

1) Have any Unisys staff contracted the virus?  
To date we have no confirmed cases of the virus in our workforce.

2) Do you have any unconfirmed cases of the virus in your workforce?  
Per World Health Organisation guidelines, we have instructed any staff who feel unwell or who have been in recent contact with people who have, or are suspected to have, the virus to seek medical attention. However, no cases have yet been confirmed.

3) How many employees do you have in China/Shanghai?  
We have approximately 340 employees in mainland China of which approximately 150 are in Shanghai.

4) What specific steps have you taken to prevent the spread of the virus in your organisation?  
The safety of our people is our top priority. We have:
- Restricted unnecessary travel to China
- Increased preventative hygiene measures in vulnerable offices such as disinfecting door handles
- Encouraged good personal hygiene including washing hands, covering mouth when coughing or sneezing, wear a mask if appropriate (per WHO advice)
- Instructed our people to not go to the office or client sites if they are unwell, or if they have recently encountered someone who has visited the Hubei Province of China – and to seek medical advice promptly.
- Encouraged flexible working arrangements where it makes sense

Business / Financial Impact

5) Has the Coronavirus outbreak impacted your ability to deliver services?  
The virus itself has not impacted our service delivery. However, the preventative action implemented by the Government of China, i.e., extending the Lunar New Year Holiday and introducing travel restrictions, has impacted the ability of some staff to attend to our Shanghai operations. We have implemented our business continuity plan in that office so that calls to the service desk are managed by service desks based in other countries.

6) Do you expect this outbreak to impact your business performance?  
While we cannot predict the overall economic impact of the outbreak or its duration, we believe that there is limited risk of immediate impact to Unisys financial performance for the following reasons:
- The overall revenue that we generate from clients in China is limited; total revenue generated out of the entire Asia Pacific region represented 12% of total non-GAAP adjusted revenue in the third quarter 2019, and revenue from China only represents a small sub-set of this amount
- TravelSky Technology Limited represents our largest revenue client in China, with other clients in the country only accounting for de minimus revenue on an annual basis  
  o Our revenue from TravelSky is earned on a license basis for our AirCore® solution and is priced and recognized independent of traveller volume or traveller usage of the systems we provide
As such, we do not expect an impact to revenue based on near-term actual or potential reductions in travel volume.

7) Has the outbreak or the Government’s response impacted your ability to support TravelSky? No, it has not impacted the services we provide to TravelSky.